



Workshop Overview

A poorly constructed or read contract can have serious implications to the business let alone contract profitability. Businesses need to manage that risk by putting into place simple and effective systems that avoid confusion by clearly stating intentions from the outset and it is essential that team members setting up, or carrying out contracts fully understand the process. By doing this you can avoid contract blunders and costly, time-consuming litigation.



Benefits

This intensive one-day workshop will help you to avoid costly, time-consuming disputes by giving you a methodical approach to commercial contracts, content covered on the day includes, Understanding legally binding agreements and how they are formed, your rights and obligations under contracts, enforcing an agreement – the necessary steps and dealing with a breached contract.

Outcomes & Content

- ✓ What is a contract anyway?
- ✓ When and how is a contract formed ?
- ✓ The actual contract terms?
- ✓ Avoid entering into binding commitments
- ✓ How to ensure the other side is bound
- ✓ Ensure t's & c's apply to the contract?
- ✓ What are the remedies for breach of contract?
- ✓ Reducing or limiting liability under a contract
- ✓ The effect of the sale of goods
- ✓ Act and other legislation on the contract terms



Who should attend ?

This workshop is suitable for all managers, and anyone involved in buying or selling goods and services or negotiating contracts to ensure that contracts reflect the nature and spirit of your commercial agreements.

